

Form Approved - OMB No. 0551-0040

FAS-930  
(08-26-03)U.S. DEPARTMENT OF AGRICULTURE  
Foreign Agricultural ServiceTRADE ADJUSTMENT ASSISTANCE (TAA) FOR FARMERS  
PETITION FOR CERTIFICATION AND ELIGIBILITY FOR A GROUP OF PRODUCERS

**NOTE:** The following statement is made in accordance with the Privacy Act of 1974 (5 USC 552a) and the Paperwork Reduction Act of 1995, as amended. The authority for requesting the following information is the Trade Adjustment Assistance for Farmers, (Pub. L. 107-210). The information will be used to determine program eligibility. Furnishing the requested information is voluntary. Failure to furnish the requested information will result in denial of program benefits. This information may be provided to other agencies.

According to the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a valid OMB control number. The valid OMB control number for this information collection is 0551-0040. The time required to complete this information collection is estimated to average 6 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. RETURN THIS COMPLETED FORM TO THE ADDRESS LISTED BELOW.

Please complete all requested information in this form and return it to the following address or fax to (202) 720-0876.

U.S. Department of Agriculture  
Import Policies and Programs Division/FAS  
1400 Independence Ave., S.W.  
Stop 1021  
Washington, DC 20250-1021

If you need assistance, telephone (202) 720-2916 or  
e-mail your questions to:  
trade.adjustment@fas.usda.gov.

1. Name of Authorized Representative or Primary Contact Rod Christensen		2. Name and Business Address (Including City, State, and Zip Code) National Alfalfa Alliance 100 N. Fruitland, Suite B Kennewick, WA 99336	
3. Telephone Number (Including Area Code) (509) 585-5460			
4. Fax Number (Including Area Code) (509) 585-2671		5. E-Mail Address rodch@agmgt.com	
6. This petition is made on behalf of the following producers: (Use separate sheet for additional producers)			
A. Name of Producers	B. Mailing Address	C. Telephone No. (Including Area Code)	D. E-Mail Address
Upon Certification	growers names will be supplied.	Approx. 500 growers in 8 states.	

## 7. COMMODITY INFORMATION:

A. Description of the raw (excludes processed) agricultural commodity: (e.g., fresh raspberries)  Non-certified (common) Alfalfa Seed		B. Commodity's Harmonized Tariff Schedule (HTS) Number (HTS can be found at: <a href="http://www.fas.usda.gov/ustrade/">http://www.fas.usda.gov/ustrade/</a> )  1209210040	
C. This petition is for the most recent marketing year for the commodity beginning in		Jan 2002	and ending Dec 2002
		(month/year)	(month/year)
D. Check whether the certification is to cover a commodity produced nationally or in an "impacted" area (state or states):			
<input type="checkbox"/> National <input checked="" type="checkbox"/> State(s) (list): WA, OR, ID, MT, NV, WY, CO, CA			

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8. If Item 7D "National" is checked, provide the national average annual price for the most recent marketing year and the 5 preceding marketing years. If Item 7D "State(s)" is checked to indicate that the petition is for an impacted area, provide the relevant average price for the most recent marketing year and the 5 preceding years, and specify the months being averaged if the price is for less than 12 months (seasonal price).

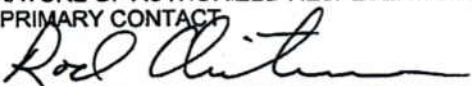
(NOTE: National price data is available for many raw agricultural commodities from the Department's National Agricultural Statistical Service (NASS) at: [www.usda.gov/nass](http://www.usda.gov/nass).)

A. Marketing Year	B. Average Annual Price				
Most recent:	\$ .67 per lb.				
Provide prices for the 5 years prior to the most recent marketing years. Beginning with the most recent.	C. 5-Year Average Annual Price				
	1 Year ago	2 Years ago	3 Years ago	4 Years ago	5 Years ago
	\$ .73	\$ .85	\$ 1.05	\$ 1.23	\$ 1.13

9. Basis for request for adjustment assistance. Please explain or attach any documents, which show how increased imports have affected the national price of your product during the most recent marketing year. In your description include any other factors which may also have contributed to lower producer prices.

See Attached

FAS Computation

10A. SIGNATURE OF AUTHORIZED REPRESENTATIVE OR PRIMARY CONTACT 	10B. TITLE Executive Director	10C. DATE SIGNED 1/29/04
11A. SIGNATURE OF FAS REPRESENTATIVE	11B. TITLE	11C. DATE



100 North Fruitland, Suite B  
Kennewick, WA 99336  
(509) 585-6798  
Fax: (509) 585-2671

### ***9. BASIS FOR REQUEST FOR ADJUSTMENT ASSISTANCE***

As the attached table shows, prices received by growers for common seed have plummeted over the past 6 years. The average declared value for seed coming into the country for the period from 1997 – 2001 was \$1.02 per lb. The most recent year for which data is complete, 2002, shows this value has dropped to only \$.67 per lb. This is a decrease of 34.3%. The trend has continued into the 2003 year. It should be noted that this is for non-certified seed which is normally called “common” seed and is a commodity that is sold in substantial quantities by U.S. growers. However, NASS only gets reports on certified seed. Hence, Department of Commerce Import/Export figures are the most reliable source for “common” seed prices.

Imports, mainly from Canada, are the chief cause of this decrease. Alfalfa seed growers in Canada have historically grown alfalfa for the production of the chief pollinator, leafcutter bees. These were then sold into the U.S. for seed production here, with only small quantities of seed being produced in Canada. More and more, the Canadian producers have kept their bees to pollinate their own seed crop and have produced more seed. The situation was aggravated when, in the winter of 2000, a large seed company here in the U.S. (Agri-BioTech – ABT) declared bankruptcy with considerable seed inventories. These inventories came onto the market, reducing the need for additional production here and also reducing the need for bees from Canada. More Canadian growers, who were normally bee producers, kept their bees to pollinate their own crop and, thus, became very prolific seed producers. The cumulative effect of all of this is that Canadian seed is coming into the U.S. as “common” seed and it is coming very cheap and is having a very serious negative impact on all aspects of the U.S. alfalfa seed industry. The number of growers here in the U.S. is declining rapidly from an estimated 1,200 three years ago to approximately 500 today. They find it impossible to compete with the Canadian common seed prices of less than \$.70 per lb. when their cost of production is reported to be approximately \$1.00 per lb.

Many feel that the market will come back if they can survive for another year or two. The thought is that many of the Canadian producers would like to get back to producing bees rather than seed, but the somewhat “catch 22” cycle (imported seed reduces the need for production here which reduces the need for bees which causes more Canadian production that is then exported to the U.S. and so on) that they are in now has to work itself out. That will take some time. The U.S. seed growers are, therefore, seeking assistance to help them get through this time period.

## 1209210040 ALFALFA (LICERNE) SEED FOR SOWING EXCEPT CERTIFIED

(Qty=Pounds; Value=Dollars)															
COUNTRY	QTY-1997	VAL-1997	CF-1997	QTY-1998	VAL-1998	CF-1998	QTY-1999	VAL-1999	CF-1999	QTY-2000	VAL-2000	CF-2000	QTY-2001	VAL-2001	CF-2001
CANADA	8,513,301	8,427,131	8,513,882	12,168,647	14,307,808	14,384,517	12,038,540	12,441,578	12,516,248	8,107,868	7,847,153	7,702,822	8,371,102	8,650,128	6,713,112
MEXICO	27,513	18,474	18,121	-	-	-	27,888	6,325	6,575	-	-	-	21,803	4,945	5,185
CHILE	13,568	38,885	42,183	3,267	14,080	15,386	11,400	30,400	31,252	-	-	-	-	-	-
BRAZIL	-	-	-	2,988	3,985	5,035	-	-	-	-	-	-	-	-	-
NETH.LDS	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
FRANCE	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
FR GERM	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
GREECE	2	1,354	1,464	-	-	-	88,579	81,844	81,070	88,184	112,000	121,516	571	13,182	13,828
JAPAN	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
AUSTRIAL	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
REP SAF	1,080,316	1,288,417	1,370,564	23,408	35,235	35,765	638,803	728,912	746,038	488,743	428,825	445,180	270,147	291,905	302,246
ISRAEL	-	-	-	1,511,986	2,272,637	2,374,880	89,582	85,915	100,721	-	-	-	-	-	-
WORLD	-	-	-	191,880	256,987	284,720	-	-	-	-	-	-	-	-	-
Average Price Per Lb.	8,644,702	10,784,271	10,846,174	13,889,387	16,880,842	17,084,383	12,872,772	13,385,075	13,487,504	9,685,785	8,188,078	8,289,818	8,707,716	7,014,380	7,084,102
			\$ 1.13			\$ 1.23			\$ 1.05			\$ 0.85			\$ 0.73

(Qty=Pounds; Value=Dollars)		1997 - 2001 Averages			2002 Year			
COUNTRY	QTY	VAL	CF	PctofLb.	QTY	VAL	CF	PctofLb.
CANADA	10,238,332	10,084,780	10,164,838	0.89	10,355,820	6,809,857	6,893,017	0.67
MEXICO	15,441	5,548	5,978	0.39	-	-	-	-
CHILE	5,647	18,875	17,758	3.14	-	-	-	-
BRAZIL	800	787	1,007	1.68	-	-	-	-
NETH.LDS	114	2,636	2,788	24.39	-	-	-	-
FRANCE	30,853	38,789	42,841	1.38	-	-	-	-
FR GERM	0	271	281	659.53	-	-	-	-
GREECE	8,818	10,840	11,924	1.35	-	-	-	-
JAPAN	4,882	7,047	7,153	1.53	-	-	-	-
AUSTRIAL	800,201	1,004,359	1,048,184	1.31	406,506	286,277	315,639	0.78
REP SAF	58,288	70,582	74,488	1.32	-	-	-	-
ISRAEL	-	-	-	-	9,740	10,751	10,861	1.11
WORLD	11,182,076	11,252,525	11,377,158	1.02	10,771,065	7,115,865	7,219,507	0.67



February 02, 2004

UNITED STATES DEPARTMENT OF AGRICULTURE  
FOREIGN AGRICULTURAL SERVICE  
HS 10-DIGIT IMPORTS

AREA/COUNTRIES OF ORIGIN AND COMMODITIES IMPORTED CONSUMPTION IMPORTS	JANUARY - DECEMBER QUANTITIES					JANUARY - DECEMBER COMPARISONS					
	1997	1998	1999	2000	2001	2001	% CHNG				
AUSTRALIA(*)	ALFALFA SD,UNCRT	12092100-40	MT	494.6	685.8	289.8	222.1	122.5	122.5	183.9	50.12
BRAZIL	ALFALFA SD,UNCRT	12092100-40	MT	0.0	1.4	0.0	0.0	0.0	0.0	0.0	--
CANADA	ALFALFA SD,UNCRT	12092100-40	MT	3,861.6	5,518.4	5,460.6	4,131.3	4,250.7	4,250.7	4,697.4	10.51
CHILE	ALFALFA SD,UNCRT	12092100-40	MT	6.2	1.5	5.2	0.0	0.0	0.0	0.0	--
FRANCE(*)	ALFALFA SD,UNCRT	12092100-40	MT	0.0	0.0	30.2	40.0	0.0	0.0	0.0	--
GERMANY(*)	ALFALFA SD,UNCRT	12092100-40	MT	0.0	0.0	0.0	0.0	0.0	0.0	0.0	--
GREECE	ALFALFA SD,UNCRT	12092100-40	MT	0.0	0.0	0.0	0.0	20.0	20.0	0.0	--
ISRAEL(*)	ALFALFA SD,UNCRT	12092100-40	MT	0.0	0.0	0.0	0.0	0.0	0.0	4.4	--
JAPAN	ALFALFA SD,UNCRT	12092100-40	MT	0.0	10.6	0.0	0.0	0.0	0.0	0.0	--
MEXICO	ALFALFA SD,UNCRT	12092100-40	MT	12.5	0.0	12.6	0.0	9.9	9.9	0.0	--
NETHERLANDS	ALFALFA SD,UNCRT	12092100-40	MT	0.0	0.0	0.0	0.0	0.3	0.3	0.0	--
SOUTH AFRICA, REPUB.	ALFALFA SD,UNCRT	12092100-40	MT	0.0	87.0	40.6	0.0	0.0	0.0	0.0	--
TOTAL			MT	4,374.8	6,304.7	5,839.1	4,393.4	4,403.4	4,403.4	4,885.7	10.95

Data Source: Department of Commerce, U.S. Census Bureau, Foreign Trade Statistics

Note: All zeroes for a data item may show that statistics exist in the other import type. Consumption or General.  
(\*) denotes a country that is a summarization of its component countries.

\*\*\*\* WARNING \*\*\*\*

Users should use cautious interpretation on QUANTITY reports using mixed units of measure. Commodity groups on a value report will reflect a total of all statistics for each commodity in the group in DOLLARS, whereas a QUANTITY line item will show statistics on the greatest number of like units of measure for grouped commodities.